

HANDLING A SOCIAL SECURITY DISABILITY CASE

Maximize your chances for a favorable outcome.

PORTLAND, MAINE — SEPTEMBER 20, 2011

Faculty

Francis M. Jackson — *Jackson & MacNichol*
Murrough H. O'Brien — *Jackson & MacNichol*

Continuing Education

CLE - 6.0

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See inside for details!

REMINDER

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OUR DISTINGUISHED FACULTY

FRANCIS M. JACKSON has practiced in the Portland area for more than 30 years. His firm, Jackson & MacNichol, specializes in social security disability claims and represents claimants in Maine, New Hampshire, Vermont and Massachusetts. He is also one of the few New England lawyers to represent veterans in their claims before the Court of Appeals for Veteran's Claims. Mr. Jackson is a graduate of Bowdoin College, summa cum laude, and the University of Maine School of Law.

MURROUGH H. O'BRIEN is an attorney at Jackson & MacNichol and has practiced in Portland since 1975. He maintained his own practice until 2005, when he joined Jackson & MacNichol in an "of counsel" status. Mr. O'Brien has specialized in social security disability claims since the early 1990s. He earned his undergraduate degree, magna cum laude, from Harvard College and his law degree from the University of Maine.

Know others who could benefit from attending this seminar?

Feel free to pass this brochure along to others in your office and to your fellow colleagues.

WHO SHOULD ATTEND

This **basic level seminar** is designed for those who want to maximize the Social Security disability benefits their clients receive. The following should attend:

- Attorneys
- Social Security disability representatives
- Social workers
- Paralegals

**PORTLAND
SEPTEMBER 20**

Fireside Inn & Suites

81 Riverside Street • Portland ME 04103

Phone: 207-774-5601

SCHEDULE

REGISTRATION TIME 8:30 — 9:00 am

SEMINAR TIME 9:00 am — 4:30 pm

Complimentary snacks and refreshments are provided.
Lunch is on your own.

TUITION

\$349 for the first registrant

\$339 for each additional registrant

\$329 for new professionals - save \$20!*

*A new professional is anyone with three or less years of professional work experience.

DIRECTIONS & PARKING

To obtain directions and parking information, please contact the facility listed.

FREE REFERENCE BOOK

Handling A Social Security Disability Case

Receive a comprehensive course book, included with your tuition, which you can take back to your office and use as a reference.

AUDIO RECORDINGS

This seminar will be recorded in its entirety. If you can't attend, you can still obtain the benefits of the information provided by purchasing the manual and CD. See the registration form to order.

CANCELLATION

Has your schedule changed? Visit us on the web or call one of our customer service representatives to learn more about your cancellation options.

THE NBI GUARANTEE

Your satisfaction is our guarantee! If you aren't satisfied with a seminar or training resource, call or write us and we'll make it right.

*Pre-registration is encouraged. If you need to register at the door, you may wish to call us first to confirm availability and to receive information regarding schedule or location changes.

SEMINAR OUTLINE

I. SOCIAL SECURITY DISABILITY: GET THE BASICS DOWN

9:00 - 10:15, Francis M. Jackson and Murrough H. O'Brien

- A. Untangle Recent Changes to the Social Security Disability Program
- B. Examine Significant Rulings That Threaten Your Success
- C. Determine the Different Types of Disability Cases
- D. Grasp Important Definitions of Abbreviations and Acronyms
- E. Sort Through Medical and Vocational Issues (including use of the "GRID")
- F. Identify Remedies Available Under ERISA
- G. Tap into All the Resources Available to You

II. PREPARE AND ANALYZE INFORMATION BEFORE THE HEARING

10:30 - 11:45, Francis M. Jackson and Murrough H. O'Brien

- A. How to Decide Whether to Accept or Decline Representation of the Client
- B. Medical and Other Essential Evidence You Must Gather
- C. Obtain Necessary Reports and Interrogatories
- D. Analyze Social Security File Documentation
- E. How to File a Claim
- F. Prepare Clients to Effectively Testify
- G. Tips for Establishing the Claim
- H. Avoid Mistakes with Ready-to-Use Forms and Letters

III. SUCCEED AT THE ADMINISTRATIVE LAW JUDGE HEARING

12:45 - 2:00, Francis M. Jackson and Murrough H. O'Brien

- A. Great Advice for Working with the Local Hearing Office
- B. A Practical Hearing Checklist You'll Use Over and Over
- C. How to Handle Expert Witnesses – Yours and Your Opponents
- D. Follow the Rules for Submitting Evidence to the Letter
- E. Documenting and Presenting Medical and Vocational Evidence
- F. Difficulties to Expect and How to Handle Them
- G. Proven Tactics That Can Lead to a Favorable Ruling
- H. Guard Against Costly Errors When Calculating Benefits
- I. How Benefits Received Impact Other Recoveries
- J. Breakthrough Misconceptions about the Appeals Process

IV. RESOLVE ETHICAL ISSUES IN YOUR PRACTICE

2:00 - 3:00, Francis M. Jackson and Murrough H. O'Brien

- A. Be on the Lookout for Conflicts of Interest
- B. Useful Tips for Setting Attorneys' Fees
- C. What to Do to Ensure Confidentiality
- D. Forge a Solid Attorney/Client Relationship

V. HANDLE SPECIAL ISSUES AS THEY ARISE

3:15 - 4:30, Francis M. Jackson and Murrough H. O'Brien

- A. Litigating a Childhood Disability Case? Here's What to Know
- B. Troubleshoot Non-Disability Issues Arising from Disability Claims
- C. The Danger of Mishandling Veteran's Administration Issues
- D. De-Mystify the Relationship between Medicare and Social Security
- E. The Social Security Disability Relation to Other Ongoing Cases - Be on Alert!

**If needed, the above agenda may be changed to best accommodate all of our attendees.*

Register Today!

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